



**Armando F. Beteta**  
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**Education**

JD Escuela Libre de Derecho; LLM  
International Trade Law, University of British  
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**Professional experience summary**

Armando F. Beteta is a Managing Director of Ernst & Young LLP's Global Trade practice. He also leads the customs and international trade practice in the Latin American Business Center. Based in Dallas, he advises multinational corporations with business interests in Mexico and Latin America.

Prior to joining Ernst & Young LLP, Armando was Mexico's former representative at the North American Free Trade Agreement (NAFTA) Center, a tri-national office in charge of providing exporters, importers and producers from North America with technical information regarding customs procedures under NAFTA. He was appointed to the NAFTA Center by the Ministry of Finance and Public Credit of Mexico (Tax Administration Service) in March 1995. During his 10-year career in the public sector, he served as the Chief of Staff for the Federal Fiscal Attorney of Mexico, Deputy Director of Legislative Affairs on Indirect Taxes. He has also served as Legal Advisor to the Technical Secretariat of the Economic Cabinet in the Presidency of Mexico. After leaving the public sector, he served as a Foreign Legal Advisor for a major US law firm.

Armando has extensive experience with customs guidelines for the establishment of IMMEX (Maquila or Pitex) operations in Mexico; customs and NAFTA due diligence and compliance reviews; customs and international trade advisory services; as well as duty strategic planning through Free Trade Agreements.

Armando received his law degree from the Escuela Libre de Derecho in Mexico City and his master's degree in international trade law from the University of British Columbia. He has written several articles in the customs and international trade area and is also a frequent lecturer at various international trade conferences.